

## **William H. Brownfield, CRE, CCIM**



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Mr. Brownfield has been in the commercial real estate industry for over 35 years, during which time he has been responsible for 28 million square feet of Class A & B office properties in 22 U.S. markets, and has handled acquisitions and dispositions across the office, retail, and self-storage industries with an approximate aggregate value of approximately \$1 billion. From October 2009 to the present, Mr. Brownfield has served as a Co-Founder, Managing Director, and Broker with MKP Self Storage LLC, where he provides brokerage and advisory services for self storage owners and buyers. Mr. Brownfield has been an independent director and Board member for Strategic Storage Trust 2 since June 2014. SST-2 is a public non-traded REIT.

Mr. Brownfield is also the Founder of Brownfield & Associates, LLC, where he has served as Manager since January 2003, providing acquisitions and advisory services for commercial real estate transactions. Mr. Brownfield is a nationally recognized expert in operating expense escalations, and is the author or co-author of various publications and educational materials in this area. From September 1997 to the present, Mr. Brownfield has served as Co-Founder and President of Brownfield & Mayerhofer, Inc., which specializes in escalation consulting, training, and software solutions. Mr. Brownfield also served as Managing Director of Acquisitions for Means Knaus Partners, LP from May 2003 through August 2013, where he oversaw the investment process.

Mr. Brownfield has Bachelor of Science in Business Management and Master of Business Administration degrees, both from Missouri State University. He holds the CRE designation with the Counselors of Real Estate organization and the CCIM designation. He is a licensed real estate broker in the State of Texas and is a member of the Texas Self Storage Association. Mr. Brownfield was commissioned as an officer in the United States Army and served on active duty for several years.

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