

SALVADOR ALTAMIRANO

CURRICULUM

EDUCATION:

Instituto Cumbres Mexico City (Elementary), Loyola School New York City (8th & 9th), Instituto Cumbres Mexico City (High School). Graduated from Mexican National University Mexico City with a degree in Economics and with Honorable Mention.

LANGUAGES

Spanish and English

PROFESSIONAL:

From 1966 to 1980 worked for Constructora Alo S.A., a general contractor in Mexico from project superintendent to become its General Director performing public and private projects over 150 million dollars.

In 1980 became the representative in Mexico of Lee Turzillo & Co. (US inventor for pile augercast system). Under his direction and supervision about 15 foundations projects were performed in Mexico. Auger Cast Piles consist of a continuous hollow steam auger that is placed to the tip of the pile, extracted as grout is poured (in situ) and then a rebar cage is placed within the grout.

From 1980 to 1985 General Manager of Cimentaciones Profundas S.A., one of the leading foundation contractors in Mexico, where in excess of 300 deep foundation projects were performed, which included pile driving, drilled piers, steel sheet piling and caissons.

Cimentaciones Profundas, S.A. de C.V. under my direction from 1981 through 1985 also worked as a Prime Contractor in projects of Fertilizantes Mexicanos in their industrial plant in Pajaritos, Veracruz and successfully completed \$35 million dollars of work.

From 1986 to 2005 President of Intra-American Foundation and Drilling Company, Inc. (IAFD) an Arizona corporation that has been in business for 23 years and had an "A" license in the State of California and a "B" license in Arizona. IAFD, a general contractor, certified as Minority which specializes in deep foundations (drilled shafts, caissons, pile driving, concrete tunnel segments, shoring and tie backs). IAFD has completed successfully more than 1,600 foundation projects with a value over \$140 million dollars in California, Arizona and Nevada.

From September of 2006 to present working for a pile driving contractor Stroer & Graff, Inc. as their representative in Southern California

WORK PERFORMED & SPECIFIC TASKS FOR THE ABOVE REFERENCED COMPANIES

Directed all main office engineering, administration, estimating, contract, and field operations. Risk assessment and construction claims. Researched, organized and prepared construction related claims, and either negotiated their resolution, or asserted their merits in arbitration, mediation, or trial. Marketed the company's services to contractors and owners in both the public and private sectors. Implemented computerized job costing and estimating techniques, from which pro-forma, operating cash flows, were generated.

ASSIGNMENTS:

- Counselor to Financiera Intercontinental, S.A. (financial institution, construction loans for infrastructure projects), 1975-1978.
- Member of the Board of Directors of Banco Familiar (financial institution), 1976-1978.
- Member of the Board of Directors of the Mexican Chamber of Construction, 1977-1979.
- Coordinator of the Joint Committee of the Mexican Chamber of Construction and the Institute for the Social Security of the Government employees, 1977-1979.
- Coordinator of the First Mexican National Symposium of Management of Public Construction Projects, 1993.
- Member of the National Committee of the Mexican Engineering Society of Soil Mechanics, 1983-84.
- Member of the Board of Directors of the Mexican Chamber of Construction, 1983-1985.
- Director of the Foundation and Drilling Contractors Committee, 1984-85.
- Coordinator of the Joint Construction Committee of the Mexican Chamber of Construction and Fertimex (public company owner of all the fertilizer plants in Mexico), 1984-85.
- Director of the Mexican Foundation and Drilling Contractors before the ADSC (International Association of Foundation and Drilling Contractors), 1984-85.
- Member of the West Coast Chapter of the ADSC (Drilled Shaft Association) in the Joint Foundation Committee for CALTRANS, 1991-1992.
- Member of the 1992 Drilled Shaft Seminar to prepare drilling foundation inspectors (ADSC - Arizona DOT) in Phoenix, Arizona.
- 1994 Member of the Deep Foundations Institute.

DIPLOMAS & AWARDS:

- Honorable mention from the Mexican National University (Economics - 1972).
- Distinguished Member of the Mexican Chamber of Construction 1979 & 1985.
- Distinguished Member of the National Foundations Committee (Mexico) 1983.
- 1991 Hispanic Contractor of the year for the State of Arizona.

PROFESSIONAL REGISTRATIONS

- Arizona Foundation License.
- Nevada Contractors License.
- City of Los Angeles Department of Building and Safety approved as a Fabricator License for concrete piles and concrete segments for bridges.

SUMMARY OF DEEP FOUNDATION WORK

40 years of experience in Construction

Mexico 350 projects.

Arizona, California and Nevada 1,600 projects.

Mexico project owners:

Secretariat of Transportation 25 projects
Fertilizantes Mexicanos 12 projects
Pemex 4 projects
National Port Authority 3 projects
Industrial Port of Lazaro Cardenas, Michoacan 2 projects
Mexico City (Distrito Federal) 15 projects
Estate of Mexico 10 highway projects

United States Project Owners:

Arizona Department of Transportation (ADOT) 84 projects.
California Department of Transportation (Caltrans) 124 projects.
Maricopa County, State of Arizona -5 projects
City of Los Angeles CA 12 projects.
City of Newport Beach 1 project
City of Camarillo 1 project
City of Moorpark CA - 1 project.
City of Temecula CA 1- project
City of Riverside CA 1- project
San Diego Naval Station, California 1- project
Orange County Sanitation District 2 - pile driving projects.
Los Angeles Unified School District 3 project
Orange County Water District 1- project
Port of Long Beach / Board of Harbor Commissioners 1 project
Private project 425

Note: Upon request list of projects for California and Arizona can be provided.

PUBLICATIONS

Cost Analysis for the Deep Foundation Industry. Deep Foundation Group (August 1983)
(Includes cost for equipment, labor rates, concrete and utilization charts)