

GEORGEANN EDFORD

6632 TELEGRAPH ROAD, SUITE 367, BLOOMFIELD HILLS, MI 48301
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EXPERIENCE

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|--------------|---|----------------|
| 1999–PRESENT | Coding Compliance Solutions, LLC
<i>President</i> | Bloomfield, MI |
| | <ul style="list-style-type: none">■ Provides expert advice and guidance on complex health care coding, billing and reimbursement issues related to government programs.■ Designs statistical sampling analyses for providers as part of self disclosure or in defense of government audits.■ Provides technical guidance to Counsel in Medicare Fraud and Abuse cases relating to documentation, coding and billing.■ Develops operational solutions for compliance problems in health care settings.■ Establishes charge protocols for clients differentiating clinical research from billable services based on clinical trial protocols.■ Assists Clients in addressing Medicare compliance issues through self-disclosure or refunding over-payments.■ Provides advice and guidance to legal counsel for their clients relative to coding, billing and Medicare reimbursement issues. | |
| 1995–1999 | Deloitte & Touche LLP
<i>National Director, Regulatory Compliance Group</i> | Detroit, MI |
| | <ul style="list-style-type: none">■ Led and directed Consulting practice nationally addressing coding and billing practices of health care providers.■ Designed audit program to address laboratory services during national Medicare investigation of a health care provider.■ Developed audit programs to assist providers in identifying possible aberrant billing issues for government payers.■ Directed and performed Physician at Teaching Hospital Audits (PATH) nationally.■ Conducted training courses for hospitals and physicians relating to coding and billing addressing Medicare coding and documentation requirements.■ Directed due diligence analyses of coding and billing practices of various health entities to identify potential risks for purchaser. | |

EXPERIENCE

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| 1991–1995 | Coopers & Lybrand LLP
<i>Senior Manager</i> | Detroit, MI |
| | <ul style="list-style-type: none">■ Performed health care provider reviews and audits to determine compliance with billing and coding rules.■ Conducted 600 education programs nationally on changes in CPT coding and hospital outpatient Medicare reimbursement methodology changes. | |
| 1987 – 1991 | Ernst & Young
<i>Manager</i> | Detroit, MI |
| | <ul style="list-style-type: none">■ Performed analysis of severity of illness systems nationally for American Medical Association in response to enactment of Health Care Cost Containment reporting by Hospitals to Statewide organizations
<i>Education.</i>■ Setup and analyzed hospital charge description masters and reimbursement systems. | |
| 1986 – 1987 | Blue Cross Blue Shield
<i>Consultant/Advisor</i> | Detroit, MI |
| | <ul style="list-style-type: none">■ Developed national human organ transplant reimbursement program for all lines of business.■ Designed credentialing program for hospitals nationally to qualify for reimbursement.■ Created transplant team credentialing program for designation as an approved transplant centers nationally. | |
| 1984 – 1986 | University Medical Affiliates
<i>Director of Clinical Operations</i> | Ann Arbor, MI |
| | <ul style="list-style-type: none">■ Director of operations of 80 member physician group practice affiliated with the University of Michigan.■ Managed Urgent Care Center, Primary Care and Specialty Clinics■ Created quality assurance monitoring program for women’s health program■ Oversaw 27 employees (Nurses, nurse aides, radiology and lab techs, front desk and billing staff) | |

EXPERIENCE

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| 1983 – 1984 | Wayne County Medical Society
<i>Director of Subsidiary Operations</i> | Detroit, MI |
| | <ul style="list-style-type: none"> ▪ Director of physician business services unit. Services included: physician billing, telephone answering program, office and medical supply program | |
| 1981 – 1983 | Michigan Cancer Foundation | Detroit, MI |
| | <ul style="list-style-type: none"> ▪ Special Grant funded by Greater Detroit Area Health Planning Council. Conducted study of Oncology needs for City of Detroit and surrounding areas as compared to existing services. Developed plan for the collaborative provision of services to meet the Oncology needs in metropolitan Detroit. | |
| 1969 – 1981 | Mt. Carmel Mercy Hospital | Detroit, MI |
| | <ul style="list-style-type: none"> ▪ Assistant Administrator – Department of Surgery <ul style="list-style-type: none"> • Designed teaching physician billing program. • Oversaw applications for research and grants. • Managed Clinical Research Lab ▪ Transplant Coordinator <ul style="list-style-type: none"> • Coordinated acquisition of renal, liver, pancreas and heart donation. • Monitored post-transplant patients and maintained compliance with research project reporting requirements • Prepared research budgets and performed post-study audits ▪ Staff Nurse <ul style="list-style-type: none"> • Critical Care • Hemodialysis • Rehabilitation Unit • Psychiatry ▪ Biller - professional services (part-time) Surgical and Nephrology services | |
| 1967 – 1987 | | |

EDUCATION

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|-------------|--|----------------------|
| 1964 – 1967 | Our Lady Of Mercy High School | Farmington Hills, MI |
| 1967 – 1969 | Mercy School of Nursing
Registered Nurse (RN) | Detroit, MI |
| 1981 – 1983 | University of Detroit
Bachelor of Science (BS) | Detroit, MI |
| 1983 – 1986 | University of Michigan (MBA Program) | Ann Arbor, MI |
| 1986 – 1987 | Wayne State University
Masters in Business Administration (MBA) | Detroit, MI |

PUBLICATIONS

Atlantic Information Services, Editor, "Guide to Healthcare Auditing and Billing Practices"	2010 2000 - 2002
CCH/HCCA, Contributing Author, <u>Billing for Clinical Trials</u>	2006
<u>Inpatient Rehabilitation Facility - Pre-screening</u>	2015
<u>Introduction to Medicare</u>	2011 - present
Editorial Board, <u>Dennis Barry's Reimbursement Advisor</u> <u>Dennis Barry's Reimbursement Editorial Board Advisor</u>	2008 - present
"The 15 percent fallacy: Misperceptions in Billing NP Services"	April, 2002
"Is POA (Present on Admission) MIA?"	April, 2007
"DOJ Initiative on Kyphoplasty"	June, 2011
CCH/Mediregs Coding Advisory Board	2009 - present
CMS Pilot Tester for On-line education programs	2011 - present

EXPERT TESTIMONY

1998	Testified before panel of HHS-OIG regarding government investigation of laboratory services provided by HCA/Columbia
2001	Criminal Trial, State of Texas, United States of America v. Dipakkumar "Dipak" Patel
2001	State of Florida, Mediation Hearing, Med Clinics Diagnostic v. HCA
2002	State of Michigan, Administrative Hearing, BCBSM v. Zazaian
2002	Civil Trial, State of MI, Oakland County Circuit Court, Estate of Martin Herman v. American Fellowship
2002	State of New York, United States of America v. Steven Ira Cohen (By Affidavit)
2003	State of New York, Administrative Law Judge, United States of American v. State University of New York Medical Center
2004	Allstate v. Rainbow Rehabilitation Centers (Client)
2004	Civil Trial, State of Michigan, Allstate Insurance Company v. Bruce E. Ruben, M.D., P.C.
2005	State of Texas, Hearing, Administrative Law Judge, United States of America v. Andrew Brylowski, M.D.
2005	State of Michigan, Administrative Law Judge Hearing, United States of America v. Dr. R. Mahajian
2005	State of Michigan, Administrative Hearing, State Farm v. Traumatic Brain Injury Centers
2005	State Farm (Client) v. Traumatic Brain Injury Centers
2006	State of Texas, Administrative Law Judge, TrailBlazer LLC v. UTSW (Client)
2006	Criminal Trial, State of Ohio, United States of America v. James N. Altieri, III

EXPERT TESTIMONY

- 2007 State of Wyoming, Administrative Hearing, Memorial Hospital of Sweetwater County (Client) v. Edmond Boese MD.
Civil Trial, State of Michigan, Macomb County Circuit Court, State Farm Insurance V. Traumatic Brain Injury Centers
- 2007 Traumatic Brain Injury Centers
- 2007 State Farm (Client) v. Traumatic Brain Injury Centers
- 2007 State Farm (Client) v. Traumatic Brain Injury Centers
- 2008 Suter and Harmer v. St. Luke's Magic Valley Hospital (Client)
- 2008 Allstate v. Dr. S. Kantha (Client)
- 2008 Suter & Harmer v. Natl Rehab Partners, St.Luke's Magic Valley (Client)
- 2009 Suter & Harmer v. Natl Rehab Partners, St.Luke's Magic Valley, US District Court (Client)
- 2011 Medicare Appeal Hearing, Administrative Law Judge, CMS v. Rickie McKinney, DO(Client)
- 2012 Sally Gibbs v. Family Care Center of Indiana d/b/a Medical Specialist Centers of Indiana and Dr. Alex Stemer (Client) Deposition
- 2012 Staff of the Texas Medical Board v. Rahul Kumar Nath, M. D. (Client)
- 2012 Sandra Upper Admin of the Estate of Francis Upper (Client) v. North Ohio Heart Center, Inc, et al
- 2014 US Government v. Adventist Health System, Meeting with Department of Justice
- 2015 Texas Medical Board, Texas Bureau of Insurance v. Steven Esse, M.D. Expert Report
- 2015 US Government v. Sharon Iglehart, Criminal Trial
- 2015 Peninsula Urology Center, Inc., Dieter Bruno, M.D. v. Chris Threatt, M.D., Administrative Law Judge Hearing
- 2016 Aetna v. Nicholson. Sealed settlement