

QUALIFICATIONS OF ROBERT C. GORMAN, MAI

National

Appraisal Foundation, Member, State Regulatory Advisory Board 2003 - current

State of Illinois

Chair - State of Illinois Real Estate Appraiser Licensing Board 1990 – 1994; 2003 - current

Certified General Appraiser # 2

Registered Real Estate Broker, State of Illinois 1965 - current

Other States

Indiana - Registered Real Estate Appraiser/Broker, Certified General Appraiser # CG 69201470

Wisconsin - Certified General Appraiser and Licensed Appraiser # 281

Michigan - State Certified General Appraiser # 1201003260

Florida – State Certified General Appraiser # RZ 2637

Appraisal Institute

Member- MAI 6966

Legislative Committee (local), Chairman 1986 - 1995

Local Chapter, Director - 1991-1993

Government Relations (national) 1990 - 1994

Legislative Task Force (national) 1986 - 1990

Associations/Organizations

National Golf Foundation

Illinois Association of Certified Real Estate Appraisers, Director - 1996

Illinois Association of Real Estate Educators, Founding Member

Illinois Association of Realtors, Chairman, Appraisal Task Force 1990

Chicago Board of Realtors, Member 1966-1989

Greater South Suburban Board of Realtors, 1987-current

Chicago Board of Realtors, Board of Governors, 1968

Chicago Southland Chamber of Commerce, Member 1992-1999

Greater Northwest Indiana Association of Realtors

Professional Education

Real Estate Appraisal Principals; AI, Chicago

Residential Valuation; AI, Chicago

Urban Properties; AI, Indiana University

Real Estate Investment Analysis; AI, Stanford University

Capitalization Theory and Techniques; AI, Chicago

Income Capitalization Workshop; AI, Chicago

R-41b, seminar New Orleans, AI, November 1985

R-41b and the Appraiser; Nashville, Society, August 1985

Industrial Valuation; AI, Chicago 1986

R-41c, seminar; Chicago, AI, January 1987

Standards of Professional Practice; AI, Portland 1988, Chicago, 1994, Chicago, 1999

Current Appraisal Guidelines and Regulations; AI, Chicago 1988

Rates Ratios & Reasonableness; AI, Chicago 1989

Cash Equivalency; AI, Chicago 1989

Legal Liabilities (appraisers); AI, Ft. Meyers 1989

FIRREA Seminar; Chicago 1991 (panelist)

Persuasive Style in Narrative Appraisal Reports, AI, 1993

Condemnation Appraisals, Illinois Dept. of Conservation, Chicago/Joliet 1993

Advance Techniques in Investment Feasibility, AI, 1994
Appraisal Practices for Litigation, AI, Chicago, 1995
Appraising Along the Information Highway, AI, Chicago, 1995
Illinois Ad Valorem Taxation Procedures, AI, Chicago, 1995
Appraisal of Retail Properties, AI, Chicago, 1995
Special Purpose Properties - Appraising in Limited Markets, AI, Scottsdale, 1995
Business Valuation, AI, Reno, 1996
Appraising and the Internet, AI, Savannah, 1996
Appraisal of Nursing Care Facilities, AI, Chicago, 1996
The Appraiser's Complete Review, AI, Orlando, 1997
Advanced Applications (550), AI, Chicago, 1998
Fair Lending, AI, Chicago, 1999
Regression Analysis, AI, Chicago, 1999
Standards of Prof. Practice, Part C, AI, Westmont, 1999
Attacking and Defending Appraisal in Litigation, AI, Chicago, 1999
Partial Interest: Theory and Case Law, Las Vegas, NV, 2000
Appraisal of Auto Dealership Facilities, Las Vegas, NV, 2000
Case Study: Restaurant Valuation Using Market Database, Las Vegas, NV, 2000
Onsite Observation & Reporting Requirements for FHA Properties, AI, Peoria, IL, 2001
Adjustments, The Appraiser & The Underwriter, AI, Peoria, IL 2001
Electronic Communication, AI, Peoria, IL 2001
Tough Residential Appraisal Assignments, AI, Peoria, IL 2001
Standards of Prof. Practice, Columbia, SC, 2002
Illinois Appraisers Update, Chicago, IL, 2002
Uniform Appraisal Standards for-Federal Land Acquisitions, Chicago, IL, 2002
Case Study: Commercial Highest and Best Use, Merrillville, IN, 2003
USPAP Regulators and Educators Update, Miami, FL, 2004
2004 IL Appraisers Update Seminar, Naperville, IL, 2004
Florida Appraisers State Law Update, FL, 2004
Expanding Your Range of Services, Chicago, IL, 2004
Appraisal Consulting: Solutions Approach for Professionals, Willowbrook, IL, 2004
CE1018 Indiana Rules for Appraisers, Merrillville, IN, 2004
CE1010a Fair Housing Laws & Fair Lending Laws, Merrillville, IN, 2004
CE1010b Contemporary Environmental Issues, Merrillville, IN, 2004
Michigan Law, Virtual Classroom, 2005
National USPAP Update, Las Vegas, NV, 2005
Indiana License Law, Indianapolis, IN, 2005
Appraising Multi-Family Properties, Boca Raton, FL, 2006
National USPAP Update, Boca Raton, FL, 2006
Appraisal Trends, Boca Raton, FL, 2006
Florida Laws and Regulations, Boca Raton, FL, 2006
Disclosures & Disclaimers, Boca Raton, FL, 2006
Illinois Appraisers Update Seminar 2008
Introduction to Expert Witness Testimony 2008
Even Odder: More Oddball Appraisals 2008
National USPAP Update 2008
Florida Laws and Regulations 2008
Florida Appraisal Supervisor-Trainee Roles and Relationships 2008
Indiana Appraisal License law 2008
Michigan Law Update (Appraisal) 2008
National USPAP Update 2010
Uniform Appraisal Standards for Federal Land Acquisition 2010
Appraisal Curriculum Overview 2010
Michigan Law Update (Appraisal) 2011
Business Practices and Ethics 2011
National USPAP Update 2012

Introduction to Expert Witness Testimony 2012
Introduction to Regression Analysis for Appraisers 2012
Florida Appraisal Laws and Regulations Update 2012
Fundamentals of Separating Real Property, Personal Property and Intangible Business Assets 2012

Classifications of Real Estate Appraised (Partial List)

Golf Courses	Restaurants
Office Buildings	Commercial Buildings
Manufacturing Facilities	Medical Centers
Warehouses	Office Condominiums
Mobile Home Parks	Subdivisions
Industrial Condominiums	Shopping Centers
Condominium Conversions	Historic Properties
Adult Congregate Living Facilities	Service Stations
Vacant Land	Partial Interests
Financial Institutions	Apartment Buildings
Easements	

Special or Interesting Projects

Hazardous Waste Treatment Facilities - Siting Study	“Sin Strip” - Calumet City, IL.
Lake Calumet Airport - Neighborhood Analysis	Frankfort Airport
Crescent Dune - Michigan City, IN	Ringling Hotel, Sarasota, FL, (historic)
Wastewater Treatment Facility, SD	Globally Rare Land, MI
Ronald Reagan’s Childhood Home, IL	Wright/Dunbar Museum, Dayton, OH
Car Museum, LaPorte, IN	Potomac Airport, Berkley Springs (included an island), WV
Car Washes, Coon Rapids, WI	Olympia Fields County Club
Private Airport, Hinckley, MN	

Clients (Partial List)

U.S. Army Corps of Engineers	State of Illinois – Central Management
U. S. Dept of Interior	Federal Deposit Insurance Corp. (FDIC)
U.S. National Park Service	Small Business Administration (SBA)
U.S. Dept. of Commerce	Office of Special Trustee for American Indians/Department of Interior
State of Illinois – General Assembly	Resolution Trust Corporation (RTC)
Southern Illinois Airport Authority	
Amtrak	
The Nature Conservancy	Calumet River Basin Authority
Izaak Walton League	Shirley Heinze Foundation
Habitat for Humanity	Homewood-Flossmoor Park Dist
Northern Illinois Gas Company	State Farm Insurance
NIPSCO	Humana
U. S. Silica	Acme Steel Company
Times-Mirror Corporation	Kane, McKenna & Associates
Safety-Kleen Corporation	Hollywood Casino
SPSS, Inc	Heller Financial
Patrick Engineering	Ingalls Hospital
South Shore Hospital	
Village of Tinley Park	Village of Oak Lawn
Village of Frankfort	Village of Homewood
Village of Libertyville	City of Aurora
Village of Richton Park	Village of Dolton
Village of Riverdale	BankFinancial

Village of Oak Park
City of Calumet City
Village of Glenwood
Village of Berwyn
City of Benton Harbor, MI
City of Aurora
Village of Matteson

Village of Midlothian
City of Blue Island
City of Harvey
Village of Homewood
City of Elgin
City of Oak Forest

Prairie State College
School District 151, South Holland
School District 122, Oak Lawn
School District 140, Tinley Park

School District 154, Thornton
School District 149, Calumet City
South Suburban College

Royal Bank of Scotland
Northern Trust
Charter One
Bank of America
BankFinancial
First Financial Bank
Pinnacle Bank

Citicorp
The Private Bank
National City Bank
First Midwest Bank
Harris Bank
Centier Bank

Other clients include Attorneys, Developers and Corporations

Books

Fundamentals of Real Estate Appraisal, Technical Editor

Instructor (former)

Real Estate Appraisal
Real Estate Sales and Brokerage
Advanced Principles of Real Estate

Real Estate Contracts and Conveyances
Basic Real Estate Transactions

Expert Witness

Circuit Court of Cook County, Chancery Division;
U.S. District Court, Northern District of Indiana;
U. S. District Court for the Northern District of Illinois, Eastern Division.
U. S. Bankruptcy Court Northern Illinois District of Illinois, Eastern Division

The Appraisal Institute conducts a voluntary program of continuing education of its designated members. Robert C. Gorman has completed the continuing education program.

More information about Robert C. Gorman can be found on the corporate website
www.GormanGrp.com